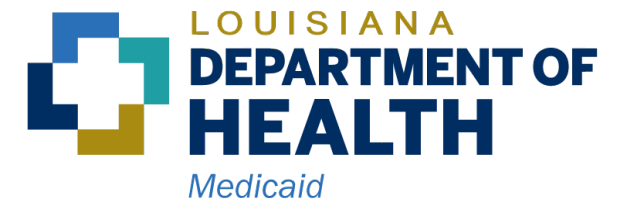


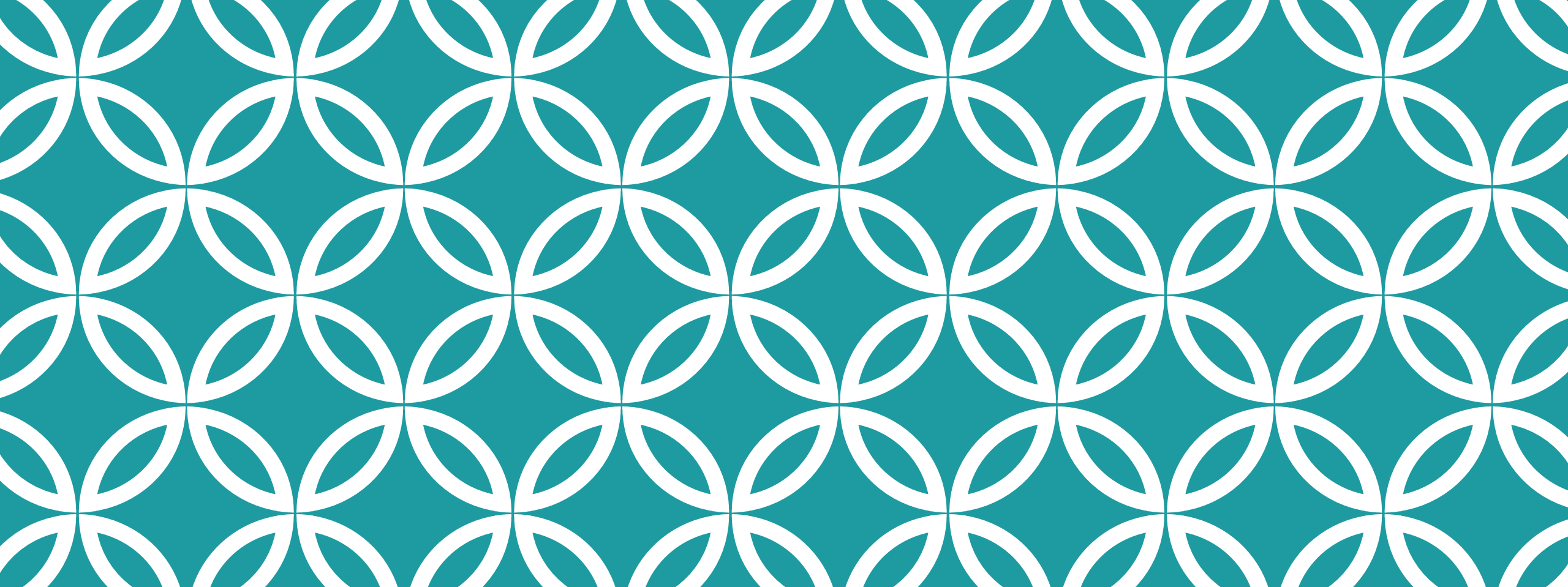
# SINGLE PREFERRED DRUG LIST



# WHAT IS THE SINGLE PDL?

- List of Preferred and Non-Preferred drugs that will be used by FFS and all MCOs
- Established by the state-run P&T Committee
- Determines if a drug needs Prior Authorization

No PA Required	PA Required
<ul style="list-style-type: none"><li>• Preferred drugs</li><li>• Drugs in therapeutic classes that are not reviewed by the P&amp;T Committee</li></ul>	<ul style="list-style-type: none"><li>• Non-Preferred drugs</li><li>• New drugs prior to P&amp;T Committee review</li><li>• Preferred drugs with clinical criteria</li></ul>



**WHY IS THE SINGLE PDL A GOOD IDEA?**



# CONCERNS WITH MULTIPLE PDLs

In January 2018, Senator Fred Mills invited a group of pharmacists and prescribers to express to Medicaid staff their concerns with the current environment of six different Medicaid PDLs. Concerns included:

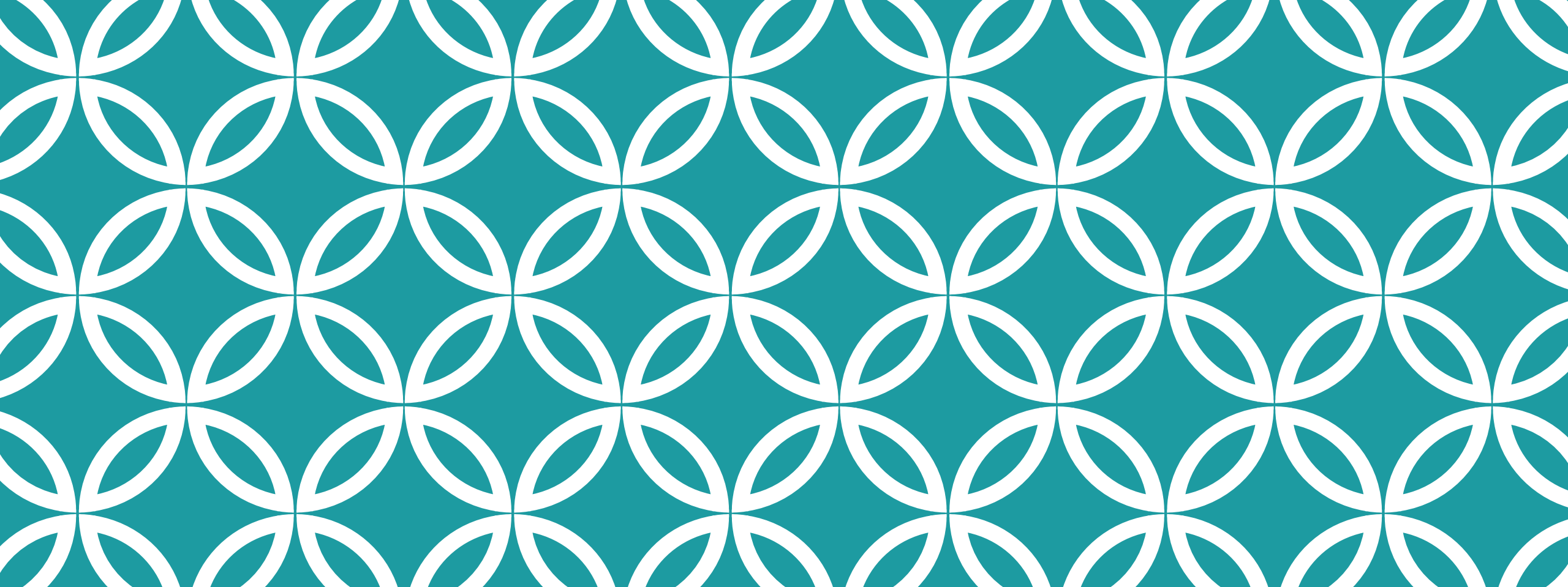
Prescribers	Pharmacists
<ul style="list-style-type: none"><li>• Difficult to access PDLs on the web for each MCO</li><li>• Each PDL is published in a different format</li><li>• Rapidly changing PDLs</li><li>• Each MCO has different clinical criteria</li><li>• Each MCO has different quantity limits</li><li>• Inconsistencies are leading to delays in starting medication therapy</li><li>• Need more transparency, simplicity and uniformity</li></ul>	<ul style="list-style-type: none"><li>• High prior authorization (PA) volume<ul style="list-style-type: none"><li>○ Time/resources required to notify prescriber</li><li>○ PA approval notification to prescribers, not pharmacists, causing delays</li><li>○ Multiple transmission fees processing claims in hope of PA approval</li><li>○ Denial reasons are inconsistent or misleading (denial for PA when it is an early refill)</li></ul></li><li>• Inventory management challenges<ul style="list-style-type: none"><li>○ Different products/forms preferred by various plans</li><li>○ Preferred status of products change frequently and at different times across plans</li></ul></li></ul>

# A SINGLE PDL ADDRESSES MANY CONCERNS...

- ✓ **One PDL document provides for simplicity and uniformity across FFS and MCOs**
  - Consistency of preferred products
  - Elimination of formatting differences across 6 documents
  - Each MCO will maintain a static link from their webpage to the single PDL document housed on the Department's website
- ✓ **Less time and resources** required to determine which drugs require PA
- ✓ **Fewer updates:** The single PDL will be updated twice per year, which is a decrease from the four times per year that MCOs update their PDLs

# ... BUT SOME CHALLENGES REMAIN

- Each MCO is still allowed to establish its own PA criteria but most are aligned currently
  - Cannot be more restrictive than FFS
  - MCO PA criteria will align with FFS over time with a phase-in approach
- Each MCO will continue to set its own safety edits (e.g. quantity, dose, or age limits) based on FDA recommendations

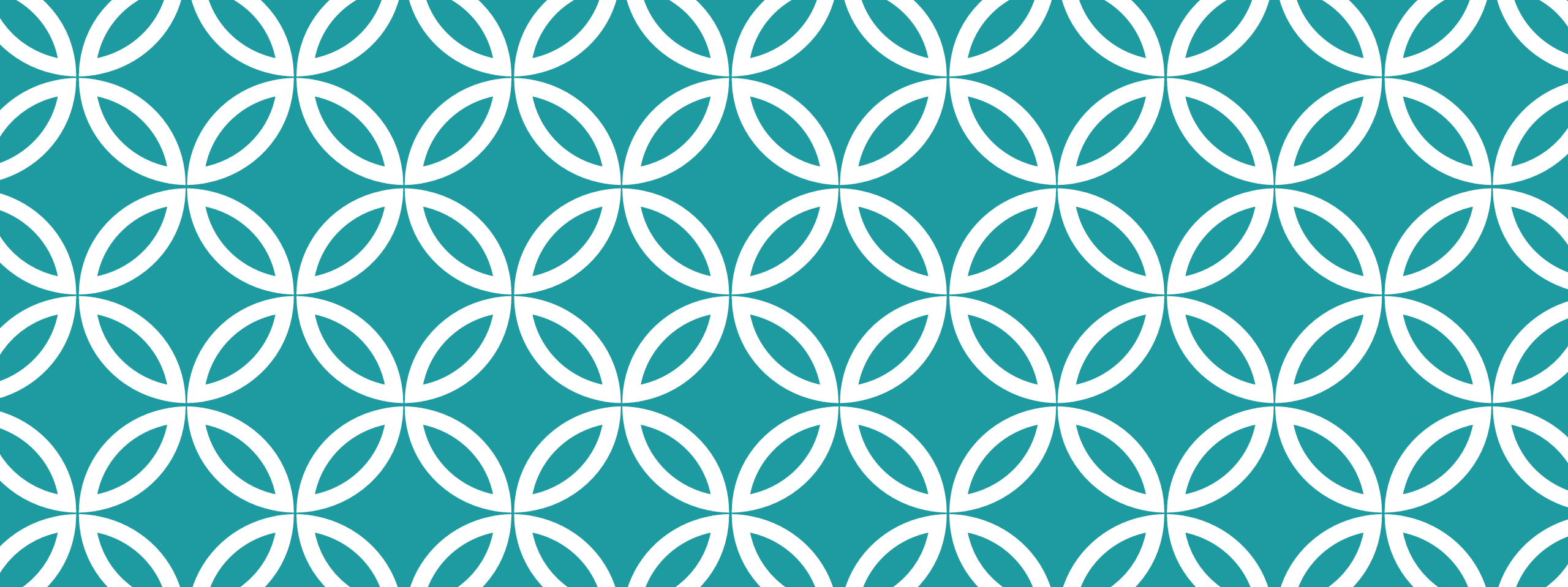


# SINGLE PDL DEVELOPMENT

# BLEND TRADITIONAL FFS AND MCO APPROACHES

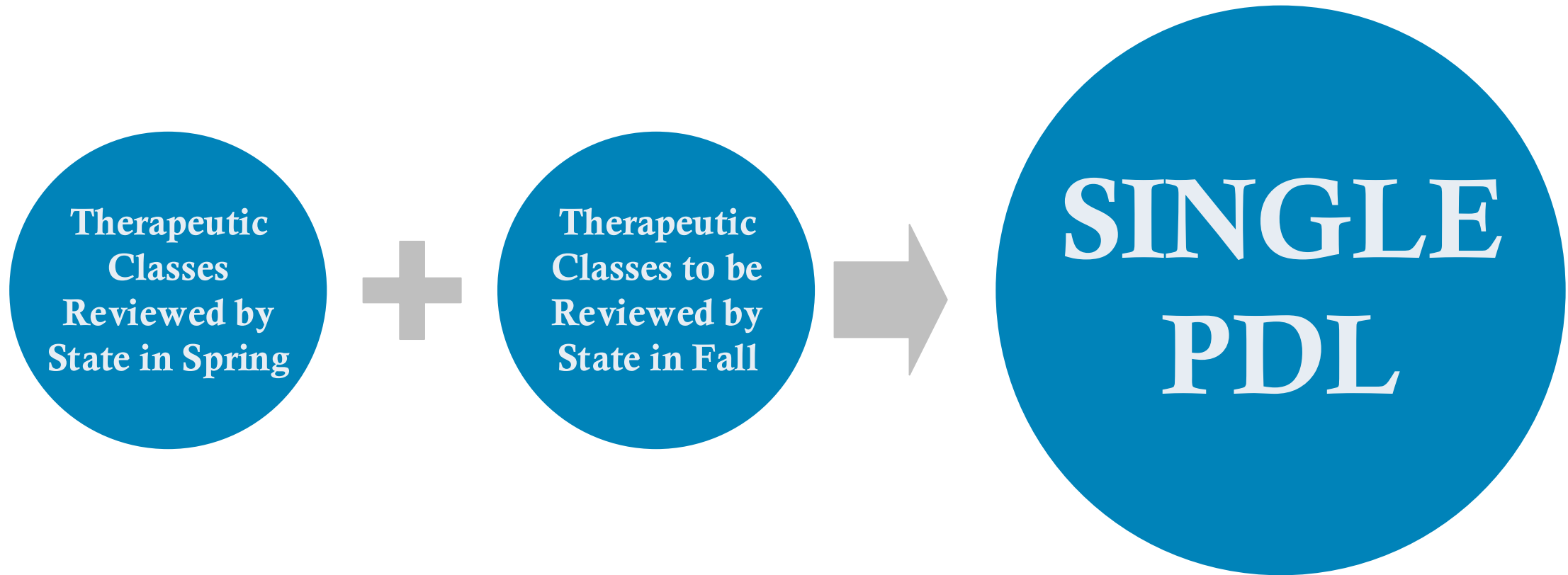
Traditional FFS PDL Development	Traditional MCO PDL Development	Blended Approach
<p>Lowest net cost to state.</p> <p>Higher manufacturer rebates → brand drugs can cost less than generic alternative.</p> <p>88% generic dispense rate</p>	<p>Lowest net cost to MCO.</p> <p>Lower manufacturer rebates → brand drugs often cost more than the generic alternative.</p> <p>90% generic dispense rate</p>	<p>Consider the cost to the state, cost to the MCO, and the cost to the pharmacy provider on a drug-by-drug basis.</p> <p>Goal = 89% generic dispense rate</p>





# SINGLE PDL COMPOSITION

# WHICH DRUGS ARE ON ON THE SINGLE PDL?



# WHICH DRUGS ARE ON THE SINGLE PDL? (CONT.)

## Therapeutic Classes Reviewed by the FFS P&T Committee in Spring

*Including, but not limited to:*

- Narcotic Analgesics
- Antibiotics & Antifungals
- Antivirals
- Hypoglycemics
- Lipotropics
- Proton Pump Inhibitors
- Coronary Vasodilators

## Therapeutic Classes Scheduled for Review by the FFS P&T Committee in Fall

*Including, but not limited to:*

- Antidepressants, Antipsychotics, & Anxiolytics
- Hepatitis C Agents
- Immunomodulators
- Ophthalmics
- Opiate Dependence Treatments
- Steroids
- Stimulants and Related Agents

# PREFERRED BRANDS

- One consideration in PDL development is the cost to the state net of rebates
- Two types of rebates: federal and supplemental

Federal Rebate	Supplemental Rebate
Agreement between manufacturer and <u>CMS</u>	Agreement between manufacturer and <u>state</u>
Inclusion on state's <u>formulary</u>	Inclusion on state's <u>PDL</u>

- Supplemental rebates are received in addition to federal rebates
- Drugs that do not have a federal rebate agreement are generally not eligible for Medicaid reimbursement

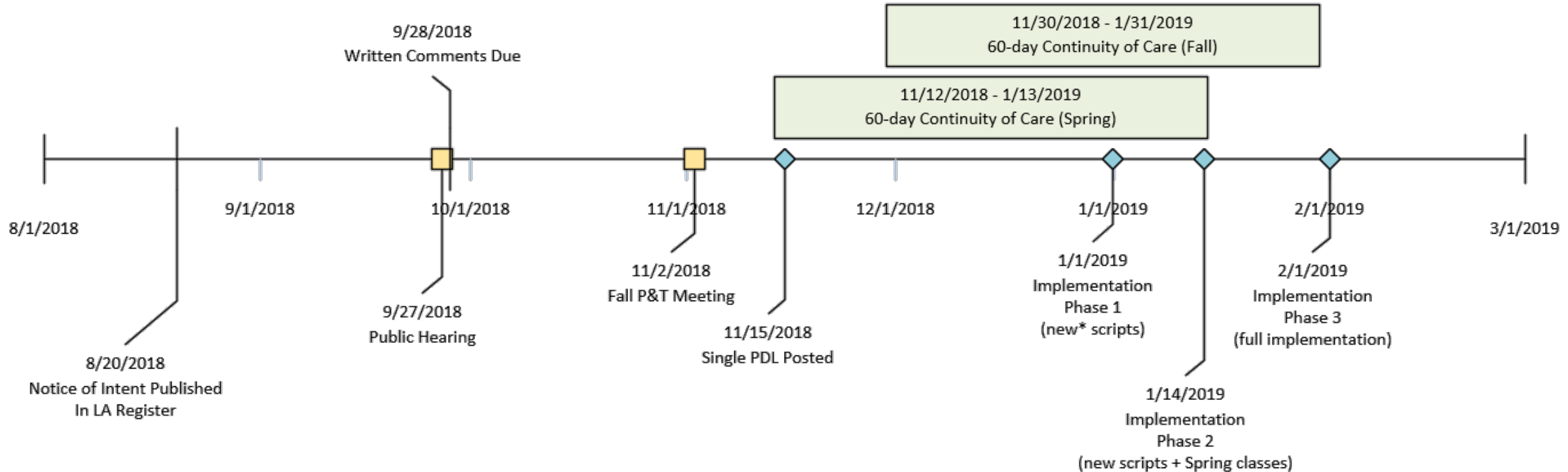
# PREFERRED BRANDS (CONT.)

The state may choose to prefer a brand product when...

- No generics are available
- The *net* cost of the brand is less than the *net* cost of the generic

	Drug Cost (A)	Federal Rebate (B)	Supplemental Rebate (C)	Net Cost to State (A-B-C)
Brand (Preferred)	\$250	\$150	\$50	\$50
Generic (Non-Preferred)	\$100	\$15	\$0	\$85

# SINGLE PDL IMPLEMENTATION TIMELINE



*\*New Script = Prescription for a drug on which the recipient isn't already established*

# SUCCESSSES AND STRUGGLES OF SINGLE PDL (5/1/19)

Successes	Struggles
1. Prescribing and pharmacy providers have one PDL list	1. Other initiatives implemented at the same time -Reimbursement changes (National Average Drug Acquisition Cost & Dispensing Fee) -AmeriHealth Caritas Louisiana changed claims processor -Healthy Blue changed its Pharmacy Benefit Manager
2. Drug File Cleanup	2. MCO coding improperly
3. Constant communication/oversight with MCOs	3. Confusion among providers as a result of MCO letters

# QUESTIONS/COMMENTS

- Melwyn Wendt, Pharmacy Director

Melwyn.Wendt@la.gov

- Sue Fontenot, Pharmacist

Sue.Fontenot@la.gov

- April Holley, Pharmacist

April.Holley@la.gov